

## Thaicom Posts 700 Million Baht First Quarter's Consolidated Net Profit

### *New partnerships and value-added services drive network usage*

Nonthaburi, 11 May 2016 – **Thaicom Public Company Limited (THCOM)**, one of Asia's leading satellite operators, today announced its operating results for the first quarter of 2016. The company reported a consolidated net profit of 700 million baht, up 160 million baht, or 29.6%, from 540 million baht in Q1/2015. Revenue growth came mainly from sales of goods and rendering of services in the satellite business and the Internet and media businesses. Excluding extraordinary items, such as gains from foreign exchange, the company posted normalized profits of 617 million baht.

**Paiboon Panuwattanawong, CEO of Thaicom**, said "The Company has seen growth in net profit during the first quarter. The successful creation of new partnerships abroad has increased usage of our network capacity. Recently, we signed a long-term contract with Forever Group, Myanmar's leading media company and Direct-to-Home operator, and also signed a multi-year global distribution agreement with Somaliland National Television (SLNTV). We aim to provide satellite platform services with sufficient capacity and coverage to reach viewers in the Company's 'hotbird' position to fuel the fast growth in broadcast and media industries."

"As for our broadband platform, we continue to clearly target certain markets, focusing on providing telco backhaul for private businesses, network services for the government, and mobility services. We have been able to increase sales of broadband equipment to mobile network operators, especially in other countries, such as Japan. We have also been entrusted with a one-year contract extension from a mobile network operator in Myanmar, which has helped to support our first-quarter performance this year." **Mr. Panuwattanawong** added.

Thaicom's Internet and media services subsidiary, **CS LoxInfo Public Company Limited (CSL)**, continues to maintain growth in the subscriber base for its ICT business and ADSL for Condominium service, with a 388.8% increase in the number of subscribers since Q1 2015. Sales of satellite receiver sets in Cambodia by **Cambodian DTV Network Limited (CDN)** continue to grow due to increased demand for broadcast services in HD and an increase in the number of Cambodian-language channels. In Lao PDR, **Lao Telecommunications Company Limited (LTC)** had total phone subscribers of 1,951,958, increased from 1,769,834 as at the end of Q1/2015, and ranks No.1 with 52.3% mobile's market share, up from 47.5% as at the end Q1/2015. The revenue also continued to increase especially data business from both mobile and fixed broadband and also Internet SIM.

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#### PR CONTACT:

#### ***Corporate Communications***

**Thitipa Laxanaphisuth** 0-2596-5041, 09-8584-6880  
**Sujittra Yingpoemmongkol** 0-2596-5060 Ext. 8493, 0990-045-045  
**Kanthamane Manee Park** 0-2596-5060 Ext. 8407, 08-1346-5252

PR-004/2559

[thitipal@thaicom.net](mailto:thitipal@thaicom.net)  
[sujittray@thaicom.net](mailto:sujittray@thaicom.net)  
[kanthamaneem@thaicom.net](mailto:kanthamaneem@thaicom.net)

#### **Thaicom Public Company Limited**

63/21 Rattanathibet Road, Nonthaburi, 11000

Website: [www.thaicom.net](http://www.thaicom.net), [www.ipstar.com](http://www.ipstar.com)

**About Thaicom**

Thaicom Public Company Limited, a leading Asian satellite operator, was established in 1991 with unique proposition in providing integrated solutions for satellite broadcast and broadband. The Company houses high profiled engineering teams to provide leading-edge innovative solutions on telecommunication and satellite that answer every need with a full spectrum of services. Until now, Thaicom has launched six satellites into the orbit; three satellites are in operations. THAICOM-5 and THAICOM-6 are a "Hot Bird" broadcasting satellite for Thailand and SE Asia, coverage over Thailand, SE Asia and Africa (by the name "Africom-1"). THAICOM-4 (IPSTAR) is the world's first broadband satellite and is providing broadband services to 14 countries across Asia-Pacific region. With the unique performance and technology of THAICOM-4, the Company has provided its solutions to many countries in the region to enable the broadband connectivity everywhere, also to recover communication networks at the time of disasters.

In September 2014, THAICOM-7 was launched in addition to existing satellite while THAICOM-8 has been under the production process which will finally also be launched to the "Hot Bird", 78.5 degrees EAST around the first half of 2016. The new bird will increase more transponders that serve the countries in Asia and Africa.

Thaicom PLC is listed on the Stock Exchange of Thailand (SET) under the trade symbol "THCOM".

**About THAICOM-8**

THAICOM-8 will have a total of 24 Ku-Band transponders, covering Thailand, South Asia and Africa. THAICOM-8 will serve customers' needs for increased Ku-band capacity and also strengthen THAICOM's Hot Bird platform at 78.5 Degrees East. Orbital ATK will be the manufacturer of the satellite and Space Exploration Technologies Corporation (SPACE X) will be the launcher of the satellite.

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[thitipal@thaicom.net](mailto:thitipal@thaicom.net)  
[sujittray@thaicom.net](mailto:sujittray@thaicom.net)  
[kanthamaneem@thaicom.net](mailto:kanthamaneem@thaicom.net)

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